



CO Boulder/Denver Specialty Bike Shop

- + Acclaimed Bike Shop - Nationally Recognized!**
Top performer in the industry and with their vendors.
- + Business Performance Exceeds Industry Metrics!**
Very strong Revenue, Sales/sf and Inventory Turns.
- + Strategically Placed in this High Performance Market!**
- + Excellent shop culture of Product & Service knowledge!**
Employee team is very knowledgeable, highly trained.
- + Destination Shop with plentiful parking & visibility**
Very competitive Lease, regular Asset & Shop investments.

Financial Synopsis

Sale Price (w/Inventory & Assets):	\$ 849,000
Seller Discr. Earnings	\$ 200,000
Fixtures & Equipment (incl.)	\$ 100,000
Inventory Retail & Demo (incl. @ cost)	\$ 350,000

Occupancy Information

Base-Lease Rate:	\$19/sf NNN
Total square feet:	Approx. 2,700sf
Location:	High Performance Market
Lease:	Current to 2020 +Options

Business Synopsis

Location:	Boulder/Denver Market
Operation History:	Impressive Growth
Employees:	4-6 FTE Seasonal
Hours:	Summer/Winter Seasonal

More Information

Current Business Format:	S.Corp
Sale format:	Asset Sale
Reason for sale:	Retirement
Training & Familiarize:	150 hrs Negotiable
Financing:	Buyer + SBA 25-100%

Notes & Comments:

This business rewards your love for bikes with a career surrounded by top industry vendors, customers & employees that LOVE BIKES TOO! Few careers offer this fulfillment and opportunity; surround yourself with products and people that love to ride and look to you for leadership. This business has an excellent position within a very strong market (estimated at over \$30MM in local revenues), is very well branded, and nationally recognized as a top industry performer. No vanilla-strip-mall resemblance, this shop legitimately represents bikes to all who love them. Business has excellent vendor lines, certifications, and metrics at the top of their peers! Includes computerized systems, professionally prepared financials. The Lease is active to 2020/2025 and is very market competitive; Options for extension or real-estate purchase. Very strong employee team that is professionally trained, with extensive industry experience. This is a great business for a new industry entrant, or experienced industry professional transitioning to self-employment. Applicants must love bikes and people :)!

This shop serves new and experienced cyclists (multi-disciplines) via retail, demo, professional services, and specialty events. Well marketed with an active/current database, print & web promotions and professional operational systems. Owner and staff manage day:day controls. Market and business are performing well in 2015. Strong mix of assets included (shop, vehicle). Qualified Buyer brings 25-100% of acquisition; SBA and Seller may assist with financing. Owner will assist in training/familiarization & transfer of vendor relationships.

This business is showing strong growth in 2015! Vendor Relationships are very strong/healthy!

Detailed financial & operational information with photos are available.

Contact Mountain Ghost, LLC to provide indication of buyer qualifications and execute a Confidential Disclosure.
Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

The information contained has been furnished by the Seller, as evidenced by a Broker Agreement and Questionnaire. Accordingly, M.G. makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a fiduciary agent of Seller and does not represent Purchaser in the sale of this business. Information contained herein, and the notice of this Business-Sale, are Confidential.

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