



CO Mtns Kitchen & Bath Design Business

+ Excellent Earnings Performance: Top of Industry!
Business Earnings range 16% to 18% of Revenues.

+ Premier Cabinet and Supplier Product Offerings!
Best names in the industry: custom & standard options.

+ Contractor and Homeowner Referral Relationships!
Business is very well marketed, long history in market.

+ Newly Renovated Showroom & Website!
Business is professionally branded and managed!

+ Employee Team & Top of Industry Design/Rendering Tools.

Business Synopsis

Asking Price (incl. Inv. & FFE):	\$ 649,000
Seller Discretionary Earnings (2018/19):	\$ 230,000
Office, Showroom, I.T. Systems (estmt):	\$ 100,000
Reason for Sale?:	Retirement

Office Synopsis

Base-Lease Rate:	\$24/sf Gross LeaseXP
Location:	Colorado Mountain Resort
Lease:	5yr Base + 5yr Options (2029)
Desks/Showroom:	Newly Remodeled, 4x Stations

Executive Summary:

Award Winning Design Business focuses on the design, sales and installation of custom cabinetry for residential environments, including kitchens, bathrooms, home office & entertainment spaces. 2020 project activity is performing very strong, accompanying the thriving resort housing market! The business utilizes top technology tools in their design, presentation and project-management efforts to keep their employees, customers and vendors safe in the COVID era.

Well established and highly regarded, this business has a deep list of individual homeowner & builder/contractor clients. The business is very service oriented, paired with vendors that are customizable, offering the highest quality products in the industry. These factors allow them to out-compete regional competition including big-box outlets and independents. Business is centrally located with a low-overhead lease. Employee team is well trained, managing their own client relationships & projects. Showroom Displays are very professional, regularly updated. Excellent design & presentation I.T. Business is well marketed including website, social & traditional media.

Owner operates this business alongside a talented team of sales, design & installation experts. Industry specific software is employed to assist with the design process and provide professional designs to the client. Business has a highly diversified customer base of homeowners, contractors, developers and interior designers. Owner offers flexibility in the transition plan of the business including initial training and on-going consulting, sales or design efforts.

This is a creative & fun business with growing performance and mature brand. Act quickly!

Detailed financial & operational information with photos are available.

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure.

Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

The information contained has been furnished by the Seller, as evidenced by a Broker Agreement and Questionnaire. Accordingly, M.G. makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a fiduciary agent of Seller and does not represent Purchaser in the sale of this business. Information contained herein, and the notice of this Business-Sale, are Confidential.

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