



**Delivery Business in CO Mountain Resort**

- + Essential Business and Recession Proof!**
- + Well Established with Multi-Year Contracts!**  
Business has held these multi-year contracts since 2004!
- + Performance at the Top of the Industry!**  
Business generates 48% - 50% Earnings Performance.
- + Excellent Employee Team Manages Daily Routes!**  
Routes are local, no overnight-travel.
- + Home Based Business - No Lease, No Advertising!**  
Vehicles are stored on-route. No office or storage leases.

**Business Synopsis**

<b>Asking Price (incl. Inv. &amp; FFE):</b>	<b>\$ 1,195,000</b>
<b>Seller Discretionary Earnings (2021):</b>	<b>\$ 262,000</b>
<b>Adjusted EBITDA (including Owner):</b>	<b>\$ 255,000</b>
<b>FFE (Vehicles &amp; Assets):</b>	<b>\$ 50,000</b>

**Office Synopsis**

Base-Lease Rate:	Home Based - No Lease
Location:	Colorado Mountain Resort
Vehicle Storage:	On-site. No Lease
Employees:	7-8 FTE

**Executive Summary:**

This Essential and Recession-Proof Business performed very well in 2020, continuing into 2021! Steady and consistent performance: Company has held these multi-year delivery contracts since 2004 with an excellent performance record! Multiple contracts operate in this Mountain Resort Community west of Denver. Earnings are an astounding 48% - 50% of Revenue. Sale includes a well-trained employee team and vehicles for each of the contract routes.

Company has grown 29% since 2016, with room for continued growth! Company vehicle assets are well maintained. Employees are well-trained, experienced - many have been with the company for multiple years. Company's routes are in the local area, no overnight travel or boarding costs. Business is home based; vehicles are stored on-location with each route! Excellent Financial Records - Company Adjusted EBITDA (including owner's W2) are 95% of SDE Earnings!

Owner operates this business in a General Manager role: hiring, training, managing vehicle maintenance and supporting employees. Owner does not work the routes regularly. We are searching for an Active Owner-Operator to assume the current owner's role. SBA Financing support available. Excellent SBA incentives in 2021: no fees and your first six (6) bank payments are 100% waived (up to \$9,000 monthly)! Suggested Training/Familiarization includes 30 days training + 25 hrs for follow-up questions within six months.

**This Essential Business performed very well in 2020 and has room for additional growth!**

**Detailed financial & operational information with photos are available.**

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure.

Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

*The information contained has been furnished by the Seller, as evidenced by a Broker Agreement and Questionnaire. Accordingly, M.G. makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a fiduciary agent of Seller and does not represent Purchaser in the sale of this business. Information contained herein, and the notice of this Business-Sale, are Confidential.*

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