



CO Mtns Kitchen & Bath Design Business

+ Excellent Earnings Performance: Top of Industry!
Business Earnings range 16% to 18% of Revenues.

+ Premier Cabinet and Supplier Product Offerings!
Best names in the industry: custom & standard options.

+ Contractor and Homeowner Referral Relationships!
Business earns strong referrals, well marketed.

+ Newly Renovated Showroom & Website!
Business is professionally branded and managed!

+ Employee Team & Top of Industry Design/Rendering Tools.

Business Synopsis

Asking Price (incl. Inv. & FFE):	\$ 399,000
Seller Discretionary Earnings (2019/20):	\$ 230,000
Office, Showroom, I.T. Systems (estmt):	\$ 100,000
Reason for Sale:	Retirement

Office Synopsis

Base-Lease Rate:	\$24/sf Gross LeaseXP
Location:	Colorado Mountain Resort
Lease:	5yr Base + 5yr Options (2029)
Desks/Showroom:	4x stations/Newly Remodeled

Executive Summary:

Award Winning Design Business focuses on the design, sales and installation of cabinetry for residential environments, including kitchens, bathrooms, home office & entertainment spaces. 2021 project activity is performing very well, accompanying the thriving resort housing market! The business utilizes top technology tools in their design, presentation and project-management efforts to keep their employees, customers and vendors safe in the COVID era. Well established and highly regarded, this business has a deep list of individual homeowner & builder/contractor clients. The business is very service oriented, paired with vendors that are customizable, offering the highest quality products in the industry. These factors allow them to out-compete regional competition including big-box outlets and independents. Business is centrally located with a low-overhead lease. Employee team is well trained, managing their own client relationships & projects. Showroom Displays are very professional, regularly updated. Excellent design & presentation I.T. Business is well marketed including website, social & traditional media.

Owner operates this business alongside a talented team of sales, design & installation experts. Industry specific software is employed to assist with the design process and provide professional designs to the client. Business has a highly diversified customer base of homeowners, contractors, developers and interior designers. 2021 is strong with remodel and new construction, residential and some commercial projects. Owner offers flexibility in the transition plan of the business including initial training and on-going consulting, sales or design efforts.

This is a creative & fun business with growing performance and mature brand. Act quickly!

Detailed financial & operational information with photos are available.

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure.

Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

The information contained has been furnished by the Seller, as evidenced by a Broker Agreement and Questionnaire. Accordingly, M.G. makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a fiduciary agent of Seller and does not represent Purchaser in the sale of this business. Information contained herein, and the notice of this Business-Sale, are Confidential.

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