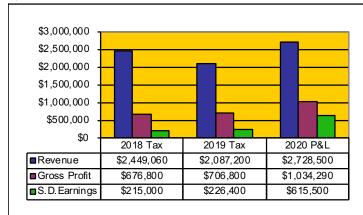
PO Box 713 Breckenridge, CO 80424

MtnGhost04@yahoo.com MountainGhost.net

Thom Beckett, CBI



Bicycle Retailer in Colorado Front Range

- + Specialty Bike Shop Nationally Recognized! Top Performer in their Industry and Community.
- + Business Performance Exceeds Industry Metrics! Very strong Revenue, Sales/SF and Inventory Turns.
- + Strategically Placed in CO High-Performance Market!
- + Excellent Sales, Buying and Mechanical Team! Employee team is very knowledgeable, highly trained.
- + Very Popular Vendor Lines Top Performer Nationally! Vendor Mix includes Top Industry Brands & Technology.

Financial Synopsis

Asking Price (incl. Inventory):	\$ 1,095,000
Seller Discretionary Earnings (SDE):	\$ 615,000
Fixtures & Equipment (incl.):	\$ 100,000
Inventory (incl. @ cost):	\$ 425,000

Business Synopsis

Employees:	8 FTE +Seasonal
Training & Familiarize:	150 hrs Negotiable

Occupancy Information

Base-Lease Rate:	\$29/sf NNN
Parking:	On-site and Street
Location:	Colorado Front Range
Lease:	Current to 2026 +Options

More Information

Sale format:	Asset Sale
Reason for sale:	Retirement

Notes & Comments:

This high performing bicycle retailer rewards your love for the outdoors with a career surrounded by enthusiastic employees & customers! Company has well-trained professionals including sales, service, and operations. Well established in their market, decades in business, with a longstanding repeate clientele. Few careers offer this fulfillment and opportunity; surround yourself with products that benefit your customers' health and wellness, in a business with top of industry performance! This business has an excellent position within a very strong market, is professionally branded, and nationally recognized as a top industry performer. More than a bicycle shop, this is a professionally managed lifestyle business. Company has excellent vendor lines and metrics atop their peers! Sale includes all assets and computerized systems, professionally prepared financials. The Lease is active to 2026 and market competitive; Options for extension or real-estate purchase. Very strong employee team is professionally trained, with extensive industry experience. This is a great business for a new industry entrant, or experienced industry marketing or finance professional transitioning to self-employment. Interested Buyers should love bicycles and people:)!

This shop serves new and experienced cyclists with a deep mix of retail and professional services. Professionally marketed with an active customer database, website and social-media promotions. Owner and staff manage day:day controls. Market and business continue to perform very well in 2021 this business has grown 65% since 2014! Qualified Buyer brings 15% - 25% down-payment. SBA and Seller may assist with financing (Incentives from the SBA for your first-three SBA payments to be Forgiven!)

This business generated 30% growth in 2020, and 65% growth since 2014! Excellent Management & Employee Team!

Detailed financial & operational information with photos are available.

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure. Thom Beckett at (970) 485.9488 or MtnGhost04@yahoo.com

The information contained has been furnished by the Seller, as evidenced by a Broker Agreement and Questionnaire. Accordingly, MG/FRB makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a fiduciary agent of Seller and does not represent Purchaser in the sale of this business. Information contained herin, and the notice of this Business-Sale, are Confidential.

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