

Specialty-Services with Recurring Income

- + Market Leader in Vail, Aspen & Breckenridge Areas!

 Dominant and Defensible Market Position.
- + Five (5) Revenue Streams within Residential & Commercial!
- + Excellent Vehicle & Equipment Mix Well Maintained!
- + Office Real Estate available for Lease or Purchase (\$1.2M)!
- + Mature Organization with Excellent Employee Teams! Well Trained and Tenured Employees..
- + No Special Licenses or Permits Required!

Financial Synopsis

Asking Price (Incl. Assets & Supplies):		\$ 1,350,000
Seller Discr. Earnings:	(3yr Avg)	\$ 430,000
Fixtures & Equipment (@ FMV):		\$ 350,000
Retail & Supply Inventory (Incl @ cost):		\$ 75.000

Business Synopsis

History:	35+ Yrs
Employees:	9+ FTE/PTE
Training & Familiarize:	150 hrs Included

Occupancy Information

Annual Lease \$:	\$84,000
Leased Properties:	Office + Showroom
Location:	Vail Valley
Lease:	Lease to 2038

More Information

Sale format:	Asset Sale Structure
Reason for sale:	Retirement
Financing:	SBA + Buyer 15%

Notes:

Growing Specialty-Trades business serving Vail, Breckenridge and Aspen communities! Over 50 years mature, the Company is well established with a dominant market position. Revenue has tripled since 2007. 2024 is generating consecutive years of strong performance due to continued client demand within residential, commercial and municipal projects. The Company has built a durable and defensible brand through detailed execution, high quality services, and client trust within five different product/service revenue streams! They have mature operational procedures, skilled long-term sales and installation employees. Extensive Capital Assets include specialty equipment and vehicles with a market-value in excess of \$350,000!. Great opportunity for an experienced project-manager, sales or finance professional seeking entrepreneurship with tangible daily results! Business Profitability is at 21% of Revenue!

Seller may offer financing support along with SBA assistance. Long Term Lease OR Purchase of the Office & Showroom is available (+\$1.2M). Seller is flexible with a Training & Transition period. and Non-Compete. Mature organization ready for its next chapter of leadership!

A Quality of Earnings & Proof of Cash Examination was completed in June, 2023!

Detailed financial & operational information along with photos provided in next steps.

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure.

Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

The information contained has been furnished by the Seller. MG/FRB makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a Seller's Agent and does not represent Purchaser in the sale of this business. Interested Buyers will be required to sign a Confidentiality Agreement.

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