



Vail Valley Summer Maintenance - Recurring Revenue

+ **Recurring Revenue - Durable and Repeat Customer Base!**
Company operates April to October; Summer Seasonal.

+ **New Clients supporting 2024 Growth!**

+ **Very Well Established in Market, Strong History & Brand!**
Business has Strong Demand and Excellent Client Retention.

+ **Clients include 20% HOA and 80% Residential Homes!**
Growth Opportunities through advertising and new services.

+ **Home Based Business with Leased Yard for Vehicles.**
Training & Familiarization Included + Documented Processes.

Financial Synopsis

Sale Price (Inc. Assets):	\$ 419,000
Seller Discr. Earnings (2023)	\$ 157,400
Seller Discr. Earnings (3yr Avg.)	\$ 197,333
Fixtures, Equipment & Supplies (FMV)	\$ 45,000

Business Synopsis

Location:	Colorado Mountain Resort
Operation History:	20+ Yrs
Employees:	7-10 Seasonal
Training & Familiarize:	100 Hrs Incl.

Occupancy Information

Annual Storage Lease:	\$6,500
Leased Term:	Annual Renewal
Office Location:	Home Based
Lease payments higher in Summer, lower in Winter.	

More Information

Business format (current):	S-Corp
Sale format:	Asset Sale Structure
Reason for sale:	Retirement
Financing:	Seller + SBA + Buyer 20%

Notes & Comments:

Impressive Summer Landscape Maintenance Company generates Recurring Revenue through weekly routes. Their season operates April to October - earning \$160,000 to \$260,000 within six to eight months! The company works with HOA, Property Management companies and Homeowners. Wide opportunity for growth in both summer and winter seasons through advertising, marketing and new services. The company operates entirely through word-of-mouth and longstanding client retention. This is a great opportunity for a buyer skilled in operations, scheduling, sales and marketing. Seasonal returning employees assist with the daily operations. The owner's responsibilities include client scheduling, communication and managing the tempo of opening, managing, then closing the landscaping season. Seller is available to continue in a design and consulting role following training. Professional website included!

Seller will offer financing support along with SBA assistance. All equipment is fully owned and well maintained. Seller is flexible with a Training & Transition period. Non-Compete included. This business has a very professional website with No Advertising History! Strong Brand and Client History to build upon with added services, seasonal expansion.

Excellent Recurring-Maintenance Landscape Business - Platform Opportunity.

Detailed financial & operational information along with photos, are available.

Contact Mountain Ghost to provide indication of buyer qualifications and execute a Confidential Disclosure.

Thom Beckett at (970) 485.9488 or via email at MtnGhost04@yahoo.com

The information contained has been furnished by the Seller. MG/FRB makes no representations or warranties as to the accuracy and reliability of said information. Purchasers are advised that Broker is a Seller's Agent and does not represent Purchaser in the sale of this business. Interested Buyers will be required to sign a Confidentiality Agreement.

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